Top Things Commercial Boaters Need in a Marina

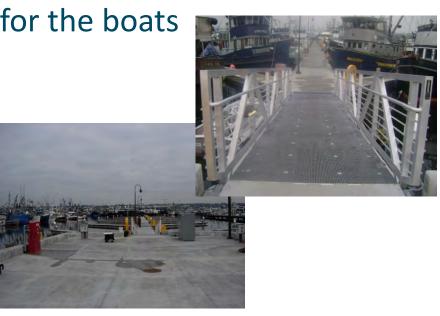
Fishermen's Terminal Ray Giometti October 14, 2016

Safe Moorage for Boats

- It's important to have safe docks for the boats
- Easy access via truck & cranes



- Dockside access for contractors
- High Voltage Hookup (208 or 480 V)



Access to Services

- Electricians
- Mechanical services
- Parts

Customer & Crew Amenities

- Highliner Bar & Grill
- Bay Café
- Chinooks
- Green Market & Deli
- Seattle Marine & Fishing Supply Store (SeaMar)

Access to Gear Storage

Net Sheds



Land Storage



• The closer the storage is to the boat the better it is for the customer

Ability to Work on Boats

(Within the Law)

• Work Floats



Areas to Load Nets

Areas to spread and repair nets







Value Added Loss Leaders

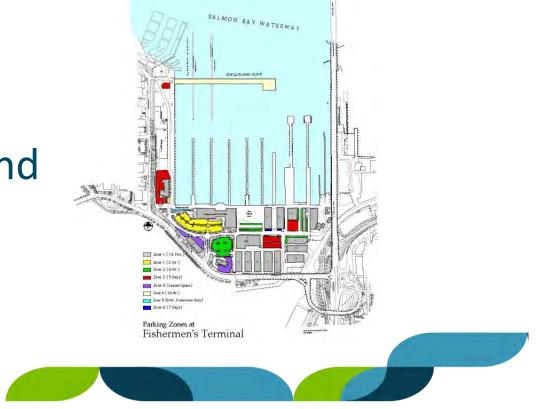
- Forklift Rental
- Crane Rental
- Recycling and Trash Services
- Provide both Bilge & Oil disposal



Parking and Loading Areas

Convenient Parking

 Loading area is safe and accessible



Harbor Management & Staff

- Willing to Listen
- Want to help customer succeed
- Make customer feel they come first



Fishermen's Terminal



