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Title	Sr. Manager, Fishing Vessel Services
Department	5511 Fishing & CommVessel Mgmt
Location	Fishermen's Terminal
Division	Maritime
Auto req ID	1043BR
Compensation	Minimum \$96,978 to Midpoint \$121,223

Job Description

PURPOSE:

To act as onsite manager of Fishermen's Terminal and the Maritime Industrial Center, providing leadership and direction to strategic business planning, capital development oversight, and building business partner relationships with key stakeholders in the Maritime community.

ESSENTIAL FUNCTIONS:

This list is ILLUSTRATIVE ONLY, and is not a comprehensive listing of all functions and duties performed. Essential duties and responsibilities may include, but are not limited to, the following:

Provide primary leadership and direction to Fishermen's Terminal and the Maritime Industrial Center facilities within the Commercial Fishing, Commercial Workboat & Recreational Vessel areas. Participate as a management team member in direction of all facilities within the Harbor Services group. Establish the strategic direction, goals and operational focus of the business plan & budget process for the Commercial Fishing, Commercial Workboat & Recreational Vessel areas. Keep current on trends and forecasts within the industries that would affect the operational and capital plan and budgets, including tariff/rate recommendations. Represent the operational and business interests of Fisherman's Terminal during the major capital upgrade process. Provide direction to the project managers, design and construction teams and all other service providers during capital upgrades.

Provide quantitative and qualitative analysis of the budget and operational performance of the Fishing and Commercial Vessels facilities as identified in the business plans. Maintain accountability for the financial performance of the Fishing and Commercial Workboat operation's. Preserve the financial focus while effectively balancing other Port objectives such as public, community and economic benefits to the region.

Build and maintain strong relationships with the customer base, surrounding business and neighborhood communities. Provide "Ambassador" representation on behalf of the Port of Seattle and Fishermen's Terminal for visiting Elected Officials and VIP's. Preserve positive government relations with federal, state and local agencies that have dealings with Fishermen's Terminal and the Maritime Industrial Center. Ensure compliance with all applicable laws and regulations that affect those facilities.

Ensure professional leadership, management, direction and development of all Fishing and Commercial Workboat group staff. Provide proactive leadership on the Port-Wide Initiatives/Guiding Principles such as Safety, Staff Development, Diversity Awareness and Small Business purchasing programs.

KNOWLEDGE, SKILLS & ABILITIES:

Must have knowledge of public administration management practices and competencies, i.e., how to work within a government structure; have knowledge of regulatory compliance; relationship between customer, community and other stakeholder influence. Must have knowledge of leadership competencies. Strong understanding and actively promotes safety and environmental compliance within the work place.

Strong business skills necessary with additional knowledge of property management, marketing and public affairs concepts needed. Must be an effective negotiator and communicator. The ability to lead and motivate staff working in a team atmosphere is essential. Works with both salaried and wage staff, must have an understanding of labor practices as well as personnel management policies and procedures. Requires strong project management, facilitation, presentation, problem solving and decision making skills. Must have excellent public speaking skills.

Must have the ability and understanding of how to manage in a public environment. Must have the ability to work within prescribed protocols and leadership structure. Must understand stakeholder influence. Must have the ability to be flexible, yet firm in decision making.

QUALIFICATIONS:

Combination of education and experience demonstrative knowledge, skills and abilities equivalent to:

- Bachelor's Degree in Public or Business Administration or a related field; and
- Eight (8) to Ten (10) years' experience in public administration and/or business administration, specifically with facility and property development, budget development and administration, strategic planning, team building, media relations/public speaking, and working in a political environment.

PREFERRED QUALIFICATIONS:

- Master's Degree in Public or Business Administration; and/or
- Ten (10) or more years' experience in public or business administration of a revenue-generating public facility.

Additional Details

Driver's License Requirement:

A valid Washington State Driver's License, or the ability to obtain one, is required.

Weekly Standard Hours:

Normal work schedule is Monday through Friday, 8:00 a.m. – 5:00 p.m. (40 hours per week).

Work Environment

Will generally work in an office environment.

Compensation Disclaimer

The hiring range is between the minimum and midpoint of the compensation range and is based on the knowledge, skill, and experience of the successful candidate.

Regular/Temporary

Regular

Full/Part Time

Full Time

EEO Statement

The Port of Seattle is an Equal Opportunity Employer, Affirmative Action Employer and is committed to diversity in the workplace. Minorities, women, veterans and individuals with disabilities are encouraged to apply.

Removal Date Information

This posting will close at 8:00pm PST on the removal date specified below.

Removal Date 12-10-2017

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